

August 2012

Product Spotlight

Did you know that Keflex Ke-Loops.....

- Require less space to install
- Are easier to install
- Are more cost effective
- Require fewer anchors and guides



than traditional expansion joints.

Think about it for your next bid!

2013 Pricing Takes Effect August 15th

Remember to start using the new price books that were sent out in July! Contact either Stephanie or Tom with any questions.

Reminder.....

If you haven't had a chance to send in the website survey, it's not too late to provide your thoughts. We are still working on improvements to the website and your input is important. If you need another copy of the survey, contact Tom.

PRODUCT TRAINING

We've put together a 1-hour interactive webinar that goes over the entire Keflex product line and hits the high points of applying the products in the field.

Tap into our knowledge and become a more valuable resource for your customers.

Contact Tom to set up a time that is convenient for you and/or your team to get a refresher on Keflex!

Application Spotlight

Parabolic trough solar power plant—We recently shipped overseas 270 custom-designed Type 311 expansion joints for use with solar collector tubes in the first phase of a parabolic trough solar power plant. As heat transfer fluid is pumped through the system at high pressure, the expansion joints keep the solar collector tubes from moving out of position due to thermal differences in the system. This keeps the system operating at maximum efficiency. A key feature of our design was a multi-ply bellows to meet the difficult pressure and axial



Type 311 expansion joint undergoing validation pressure testing for use with solar collector tubes.

compression requirements of the application. Special consideration also had to be provided for guiding and anchoring each joint. Use of one-piece flow through the manufacturing line allowed the parts to be produced in the most efficient method.

TR's Tidbits

1/3 of all hospitals in the U.S. have active construction projects on the books! Check them out in your area!

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